



Metal Treating Institute
The Largest Network of Heat Treaters in the World
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PRESS RELEASE

IMMEDIATELY

June Bills for Heat Treaters Increase 21.6%

YTD sales for the Metal Treating Industry for June 2011 were \$483.2 million, a gain of 24.6% from 2010 when sales for January-June equaled \$387.8 million.

June 2011 sales for the Metal Treating Industry reached \$86.2 million, a growth of 21.6% over June 2010 sales which totaled \$70.8 million.

All nine MTI districts reported higher sales in June compared to the previous year.

A summary of percentage change by geographic region follows:

<u>District</u>	<u>June 10 vs. June 11</u>	<u>Total 2010 vs. 2011</u>
1 New England (CT-ME-MA-NH-RI-VT)	22.7	19.4
2 Middle Atlantic (NY-NJ-E.PA-MD)	21.4	16.1
3 South Central (W.PA-OH-IN-KY)	17.8	22.6
4 Michigan	21.9	24.3
5 Southeast (VA-WV-NC-SC-GA-AL-TN-FL-MS)	28.9	28.2
6 North Central (IL-WI-MN-MO-IA--KS)	22.5	26.9
7 Pacific Coast (CA-AZ-OR-WA)	13.7	13.4
8 Southwest (TX-OK-AR-CO-LA-UT)	33.4	48.0
9 Canada	13.2	17.5

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 504 Osceola Ave.
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 Analysis of National Billings
 June, 2011

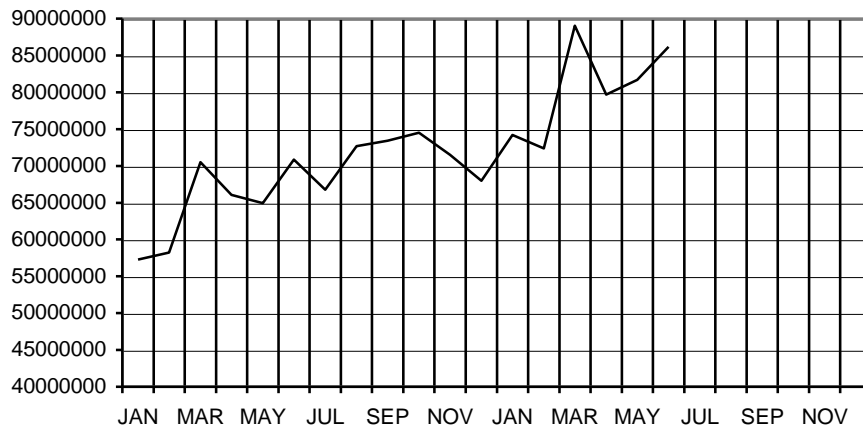
Billings for Month

District	Participating Members	Billings for Month	Billings for Month	% Change	Monthly % of Billings	Monthly % of Billings
		2010	2011		2010	2011
Total	164	70845.0	86155.0	21.6	100	100
District 1	7	2412.8	2960.1	22.7	3.4	3.4
District 2	18	6099.7	7407.0	21.4	8.6	8.6
District 3	33	12422.7	14633.2	17.8	17.5	17.0
District 4	22	11748.4	14321.6	21.9	16.6	16.6
District 5	17	4937.6	6365.6	28.9	7.0	7.4
District 6	30	15095.0	18486.2	22.5	21.3	21.5
District 7	15	7593.3	8630.8	13.7	10.7	10.0
District 8	15	7052.8	9408.5	33.4	10.0	10.9
District 9	7	3482.8	3941.9	13.2	4.9	4.6

Billings to Date

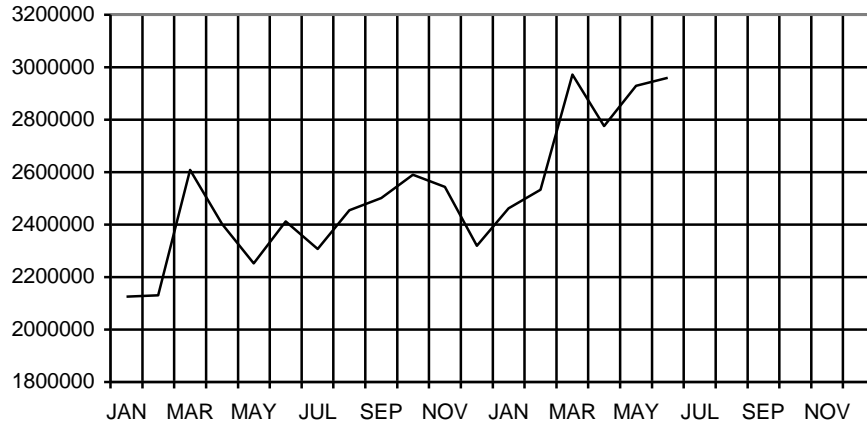
District	Billings to Date	Billings to Date	% Change	To Date % of Billings	To Date % of Billings
	2010	2011		2010	2011
Total	387843.2	483174.3	24.6	100	100
District 1	13931.2	16632.1	19.4	3.6	3.4
District 2	35243.9	40901.4	16.1	9.1	8.5
District 3	65539.5	80345.7	22.6	16.9	16.6
District 4	66775.1	83012.2	24.3	17.2	17.2
District 5	27179.9	34851.3	28.2	7.0	7.2
District 6	80753.2	102506.8	26.9	20.8	21.2
District 7	43040.3	48825.3	13.4	11.1	10.1
District 8	36113.3	53454.4	48.0	9.3	11.1
District 9	15784.0	22645.2	17.5	5.0	4.7

NATIONAL



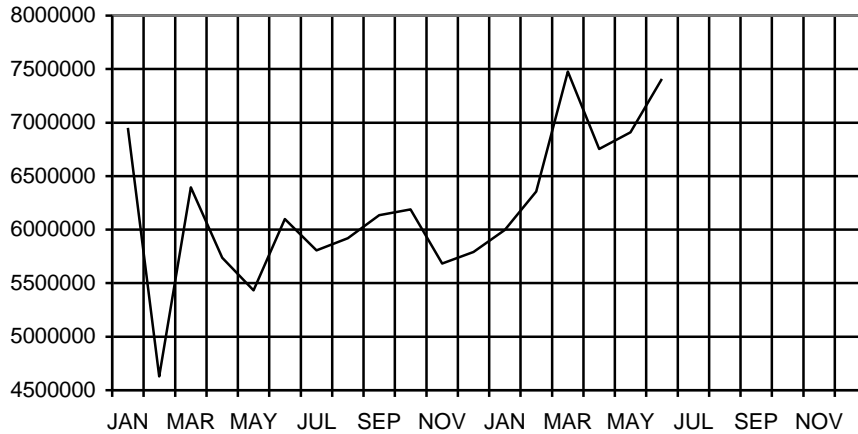
NATIONAL	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	29.6	24.3	26.3	20.7	25.8	21.6						
% Change	Cumulative	29.6	26.9	26.7	25.1	25.2	24.6						

DISTRICT 1: CONN.-MAINE-MASS.-N.H.-R.I.-VT.



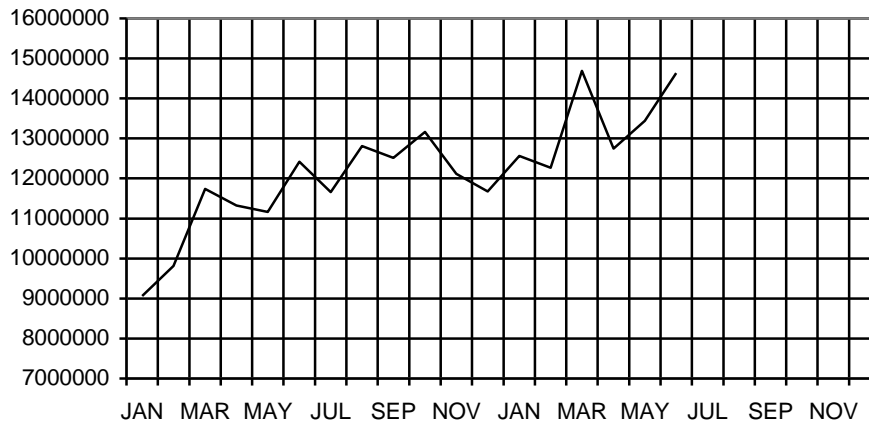
DISTRICT 1	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	15.8	18.9	13.9	15.5	30.1	22.7						
% Change	Cumulative	15.8	17.4	16.1	15.9	18.7	19.4						

DISTRICT 2: N.Y.-N.J.-E.PA.-MD.



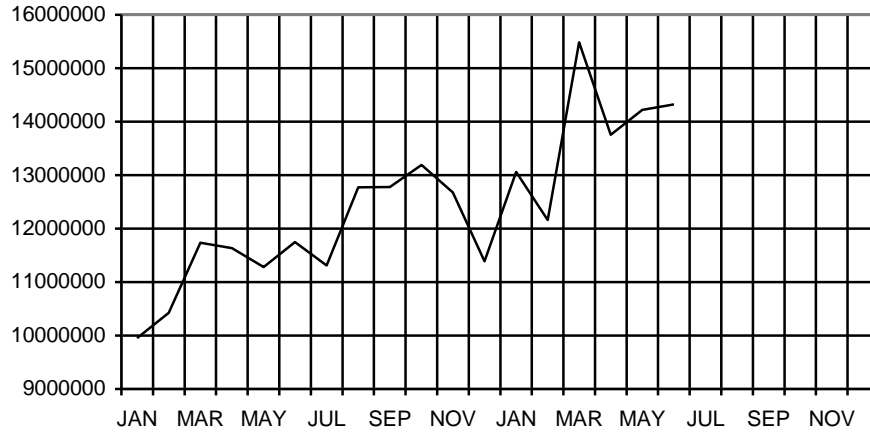
DISTRICT 2	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-13.7	37.3	17.0	17.7	27.2	21.4						
% Change	Cumulative	-13.7	6.7	10.3	12.1	14.9	16.1						

DISTRICT 3: W.PA.-OHIO-IND.-KY.



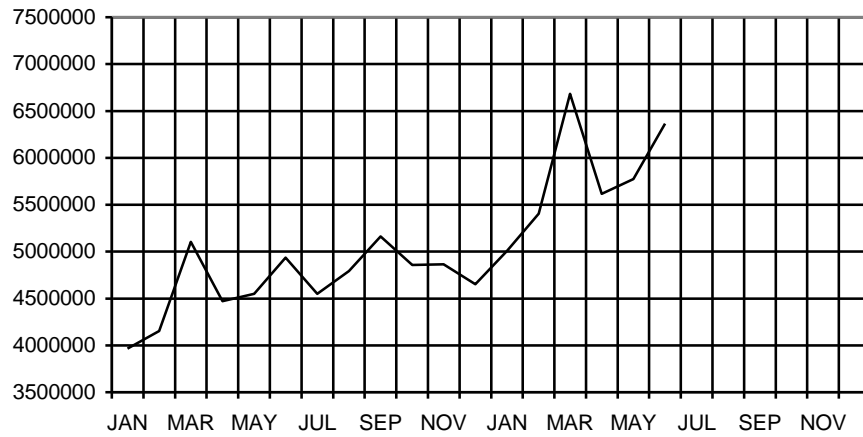
DISTRICT 3	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	38.6	25.0	25.1	12.5	20.4	17.8						
% Change	Cumulative	38.6	31.5	29.1	24.6	23.7	22.6						

DISTRICT 4: MICHIGAN



DISTRICT 4	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	31.2	16.7	32.0	18.2	26.1	21.9						
% Change	Cumulative	31.2	23.8	26.8	24.5	24.8	24.3						

DISTRICT 5: ALA.-FL.-GA.-MS.-N.C.-S.C.-TENN.-VA.



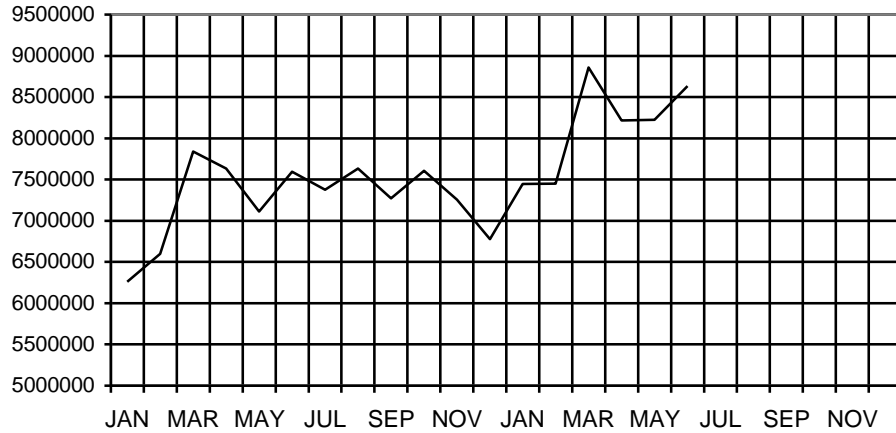
DISTRICT 5	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	26.3	30.1	31.0	25.6	26.9	28.9						
% Change	Cumulative	26.3	28.2	29.3	28.4	28.1	28.2						

DISTRICT 6: ILL.-WISC.-MINN.-MO.-IOWA-KANSAS



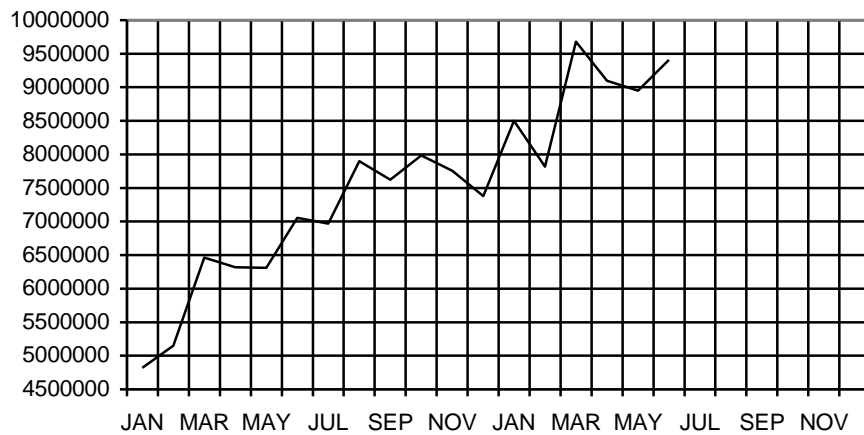
DISTRICT 6	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	40.7	20.7	28.3	25.9	25.7	22.5						
% Change	Cumulative	40.7	30.2	29.5	28.6	28.0	26.9						

DISTRICT 7: ARIZ.-CA.-OR.-WA.



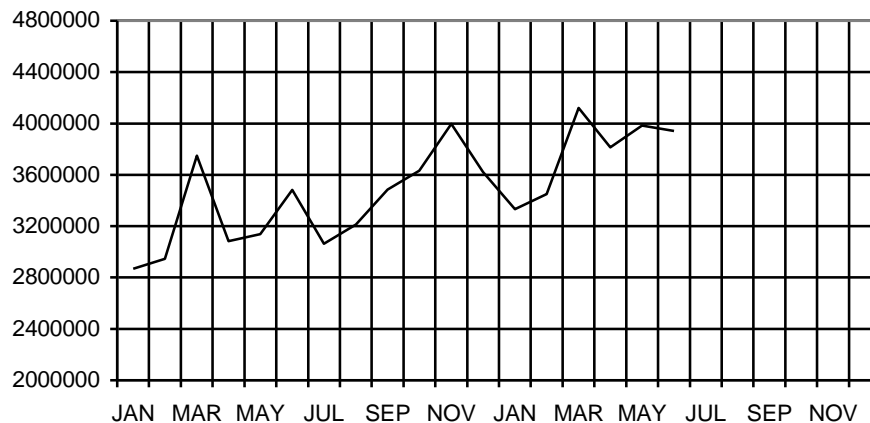
DISTRICT 7	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	18.9	12.9	13.0	7.6	15.7	13.7						
% Change	Cumulative	18.9	15.8	14.7	12.8	13.4	13.4						

DISTRICT 8: TEX.-OKLA.-ARK.-COLO.



DISTRICT 8	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	76.4	51.9	49.8	43.9	41.8	33.4						
% Change	Cumulative	76.4	63.7	58.2	54.3	51.6	48.0						

DISTRICT 9: CANADA



DISTRICT 9	Current Year	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	16.2	17.1	9.9	23.7	27.0	13.2						
% Change	Cumulative	16.2	16.7	14.0	16.4	18.5	17.5						

MTI Monthly Analysis of National Billings: June 2006 - June 2011

